

GOLD SALON RETAIL SALES -FEBRUARY 2018

Acc	Storename	Town	Area	Jan	% INCR/DECR VS LY	Feb	% INCR/DECR VS LY	FEBRUARY 2018 YTD	FEBRUARY 2017 YTD	% INCR/DECR VS LY
	JO MAVIN									
	Sharon Thumwood									
1319	BLISS HAIR & BEAUTY	NEWMARKET	32	2,117	-31.2%	3,120	20.6%	5,237	5,664	-7.5%
8344	LE MIRAGE	SAFFRON WALDEN	32	3,370	4.3%	3,367	-19.0%	6,737	7,389	-8.8%
7823	PRETTY WOMAN LTD	EPPING	32	2,204	-7.9%	2,608	-36.9%	4,812	6,524	-26.2%
7808	SCARLETT & STONE	DUNMOW	32	5,223	5.0%	5,976	7.2%	11,199	10,547	6.2%
695	THE BEAUTY STUDIO	SHENFIELD	32	3,068	52.8%	2,803	-3.0%	5,871	4,897	19.9%
		Total Area 32		15,982	1.9%	17,874	-7.6%	33,856	35,021	-3.3%
	Katie Tillman									
9201	BALM	LEWES	33	1,520	-63.3%	3,900	1.9%	5,420	7,973	-32.0%
2215	CLOUD NINE SALON	WEST BYFLEET	33	4,059	25.7%	5,416	102.9%	9,475	5,899	60.6%
5436	INCHES OF OXIED	OXIED	33	5,933	-5.2%	7,169	8.3%	13,102	12,879	1.7%
6065	LA FEMME	FARNHAM	33	2,350	-39.0%	3,614	6.3%	5,964	7,250	-17.7%
3841	PERFECTIONS	BEXHILL ON SEA	33	3,005	-5.0%	4,811	134.0%	7,816	5,219	49.8%
7780	PROFILES	HASSOCKS	33	8,073	33.3%	7,907	37.5%	15,980	11,805	35.4%
7810	PRUNERS	HAYWARDS HEATH	33	3,648	-20.5%	2,644	-42.2%	6,292	9,159	-31.3%
7860	Q HAIR & BEAUTY	CHICHESTER	33	3,408	2.6%	2,774	-23.5%	6,182	6,948	-11.0%
8135	RICHARD JOHN HAIR & BEAUTY	WORTHING	33	3,498	10.3%	3,327	15.8%	6,825	6,042	13.0%
2744	THE DAY SALON	ST PETER PORT	33	2,240	64.3%	2,208	29.2%	4,448	3,072	44.8%
7958	THE RETREAT	MAIDSTONE	33	1,624	-39.8%	2,230	-0.4%	3,854	4,938	-22.0%
		Total Area 33		39,358	-5.9%	46,000	16.9%	85,358	81,184	5.1%
	Kathleen Parsons									
152	ALRESFORD BEAUTY	ALRESFORD	34	4,220	1.2%	4,346	7.0%	8,566	8,233	4.0%
1069	BEAUTY AND BEYOND	BRIDPORT	34	2,669	-11.7%	2,280	-19.5%	4,949	5,853	-15.4%
672	BEAUTY OASIS	GWENT	34	3,365	-17.9%	4,970	4.6%	8,335	8,850	-5.8%
	1950 CENTRAL PHARMACY	CARDIFF	34	33,560	8.9%	33,900	6.6%	67,460	62,630	7.7%
5429	CLAIRE PRICE BEAUTY CLINIC	ABERGAVENNY	34	4,519	5.5%	4,743	-10.7%	9,262	9,598	-3.5%
4020	FRONTLINE HAIR & BEAUTY	WELLS	34	8,743	16.8%	8,294	-0.3%	17,037	15,801	7.8%
6830	HEATHER MITCHELL	WINCHESTER	34	2,519	-3.9%	4,298	0.5%	6,817	6,895	-1.1%
5481	JAKS BEAUTY SHOP	NEWPORT	34	2,682	0.7%	2,365	4.4%	5,047	4,928	2.4%
6690	MARGARET BALFOUR BEAUTY CLINIC	SHERBORNE	34	10,236	31.4%	12,500	4.8%	22,736	19,713	15.3%
6691	MATISSE BEAUTY CLINIC	CHRISTCHURCH	34	3,600	11.1%	4,710	4.4%	8,310	7,751	7.2%
7081	NEWBURY PHARMACY	SWANSEA	34	4,080	146.1%	4,221	38.5%	8,301	4,706	76.4%
7830	REJUVENESCE LTD	MARLBOROUGH	34	4,202	3.6%	6,254	11.3%	10,456	9,675	8.1%
817	SIMPLY BEAUTY	RINGWOOD	34	9,192	-6.7%	11,876	11.4%	21,068	20,513	2.7%
2700	THE BEAUTY CENTRE	WIMBORNE	34	6,452	45.6%	8,556	12.0%	15,008	12,068	24.4%
831	THE BEAUTY STUDIO	WARMINSTER	34	3,500	4.4%	5,085	3.7%	8,585	8,258	4.0%
2496	THE COURTYARD	BASINGSTOKE	34	3,801	114.0%	2,515	33.6%	6,316	3,658	72.7%
7972	VOGUE BEAUTY CLINIC	HAVERFORD WEST	34	4,729	33.2%	4,044	-27.1%	8,773	9,099	-3.6%
		Total Area 34		112,069	13.3%	124,957	4.7%	237,026	218,229	8.6%
		Total Area 34 Excluding CENTRAL PHARMACY		78,509	15.4%	91,057	4.0%	169,566	155,599	9.0%
	Valerie Clarke									
9496	BUSBY'S HAIR & BEAUTY	EALING	37	1,239	-53.7%	1,722	-18.7%	2,961	4,795	-38.2%
2791	DR BOO LTD	LONDON	37	5,834	23.3%	5,686	24.4%	11,520	9,300	23.9%
4065	FRIDOLIN'S BEAUTY CLINIC	PINNER	37	8,102	0.6%	9,502	1.1%	17,604	17,455	0.9%
6219	LEMON TREE	LONDON	37	1,859	-12.1%	1,993	-29.1%	3,852	4,926	-21.8%
10115	WINCHMORES HEALTH & BEAUTY	LONDON	37	6,742	25.1%	6,132	-25.9%	12,874	13,665	-5.8%
		Total Area 37		23,776	3.5%	25,035	-7.9%	48,811	50,141	-2.7%

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	Julia Czersovski									
2245	CLASSICS	KENILWORTH	38	3,599	-6.9%	4,767	-17.9%	8,366	9,673	-13.5%
2425	COMPLEXIONS	NOTTINGHAM	38	4,470	38.9%	3,179	-17.9%	7,649	7,088	7.9%
9800	CUTTING COMPANY	LOUGHBOROUGH	38	6,087	5.9%	9,019	22.3%	15,106	13,119	15.1%
5550	DEAN AND SMEDLEY	ASHBY DE LA ZOUCH	38	8,008	5.0%	7,191	-14.7%	15,199	16,056	-5.3%
3396	ELYSIUM	LOUTH	38	3,600	-8.4%	4,297	10.6%	7,897	7,817	1.0%
4475	GRANTHAM HEALTH & BEAUTY	GRANTHAM	38	4,140	3.2%	5,274	-3.9%	9,414	9,496	-0.9%
6887	MONERA BEAUTY CLINIC	THAME	38	4,213	8.2%	4,263	4.6%	8,476	7,972	6.3%
7076	NEWARK BEAUTY ROOMS	NEWARK	38	1,083	0.0%	2,237	0.0%	3,320	0	0.0%
9901	SYNERGY	BINGHAM	38	3,276	6.6%	4,681	3.2%	7,957	7,609	4.6%
1073	THE BEAUTY BOX	BUCKINGHAM	38	2,042	-20.0%	1,502	-32.0%	3,544	4,759	-25.5%
4190	THE BEAUTY SPA	WAKEFIELD	38	4,313	-20.4%	5,979	18.8%	10,292	10,453	-1.5%
2715	THE CUTTING COMPANY	WOBURN SANDS	38	5,733	-1.2%	7,725	23.3%	13,458	12,066	11.5%
7355	THE HOUSE OF BEAUTY	BARNSELY	38	3,834	-38.7%	5,428	28.8%	9,262	10,465	-11.5%
10066	THE WILLOWS BEAUTY SALON	DONCASTER	38	3,317	14.4%	2,542	-9.0%	5,859	5,692	2.9%
9407	TOP TO TOE	WISBECH	38	10,425	18.9%	9,717	15.3%	20,142	17,192	17.2%
	Total Area 38			68,140	1.6%	77,801	7.5%	145,941	139,457	4.6%
	Sharon Bernardo									
8240	ANNE ROBERTS HAIR & BEAUTY	BIRKENHEAD	40	1,936	-21.6%	2,540	-1.6%	4,476	5,050	-11.4%
5532	BAMBOO	BAKEWELL	40	2,556	-27.5%	3,572	7.0%	6,128	6,866	-10.7%
3632	ESSENCE BEAUTY & RELAXATION	NANTWICH	40	6,300	6.3%	7,141	7.8%	13,441	12,551	7.1%
3477	EUPHORIA BOUTIQUE	ONCHAN	40	3,060	16.4%	2,900	36.9%	5,960	4,746	25.6%
3681	EXPRESSIONS OF BEAUTY	NR WIGAN	40	10,742	36.6%	8,631	1.3%	19,373	16,382	18.3%
6735	IAN MCLEOD	SUTTON COLDFIELD	40	3,581	15.3%	3,599	-0.2%	7,180	6,710	7.0%
7115	NICHOLAS DAVIS HAIR & BEAUTY	TETENHALL	40	4,783	-9.9%	3,840	-6.1%	8,623	9,401	-8.3%
9000	REJUVA	RHUDDLAN	40	2,693	4.1%	3,310	3.4%	6,003	5,788	3.7%
8995	SKIN DEEP	TARPORLEY	40	4,400	3.4%	6,000	5.8%	10,400	9,926	4.8%
9234	SUE SHIELDS HEALTH & BEAUTY	LANCASTER	40	5,058	-4.3%	4,370	2.2%	9,428	9,565	-1.4%
834	THE BEAUTY ROOMS	WALLHEATH	40	5,073	-8.8%	5,322	4.1%	10,395	10,671	-2.6%
839	THE BEAUTY ROOMS 2	PENN	40	3,967	-24.0%	3,440	15.1%	7,407	8,207	-9.7%
3686	THE FACE & BODY SHOP	SADDLEWORTH	40	6,598	9.2%	9,266	3.0%	15,864	15,035	5.5%
	Total Area 40			60,747	1.6%	63,931	4.6%	124,678	120,898	3.1%
	Debbie Ramage									
9730	ARDGOWAN HEALTH & BEAUTY	GREENOCK	41	3,234	2.6%	4,319	41.9%	7,553	6,196	21.9%
1139	BEAU MONDE	ILKLEY	41	16,917	9.9%	19,741	-9.9%	36,658	37,298	-1.7%
852	BEAUTY AT NO 25	GLASGOW	41	5,619	-1.5%	8,729	13.1%	14,348	13,423	6.9%
7781	BIJOU	ELGIN	41	7,136	-10.7%	7,320	31.8%	14,456	13,550	6.7%
1318	BLISS BEAUTY SUITE	FIFE	41	3,807	2.4%	5,453	-12.4%	9,260	9,940	-6.8%
2010	CHARMEUSE BEAUTY SALON	KILMARNOCK	41	2,580	10.0%	3,803	-6.1%	6,383	6,397	-0.2%
860	DECORUS OF KILMACOLM	KILMACOLM	41	4,547	0.2%	5,073	-7.6%	9,620	10,027	-4.1%
3671	ESCAPE (ST ANDREWS)	ST ANDREWS	41	2,655	-21.8%	3,501	7.7%	6,156	6,644	-7.3%
3915	FIONA ANN BEAUTY SALON	NEWTOWN ST BOSWELLS	41	3,505	-3.0%	5,187	-10.6%	8,692	9,417	-7.7%
7206	ONE HUNDRED & ONE	BEVERLEY	41	3,045	-15.3%	3,188	-23.6%	6,233	7,770	-19.8%
7625	PRETTY WOMAN	LEEDS	41	9,846	15.1%	12,018	-7.1%	21,864	21,499	1.7%
7964	REFLECTIONS	CORBRIDGE	41	3,095	-10.4%	3,947	-24.7%	7,042	8,696	-19.0%
8861	SITTING PRETTY	SKIPTON	41	4,000	25.2%	3,300	4.1%	7,300	6,366	14.7%
4630	THE BEAUTY CENTRE	DURHAM	41	2,794	16.0%	3,024	4.2%	5,818	5,310	9.6%
1143	THE BEAUTY STUDIO	LEEDS	41	3,273	-22.0%	5,886	37.8%	9,159	8,468	8.2%
9497	THE TREATMENT ROOMS	GRANGE-OVER-SANDS	41	4,094	18.1%	3,732	-4.7%	7,826	7,384	6.0%
	Total Area 41			80,147	1.8%	98,221	-1.4%	178,368	178,385	0.0%
GRAND TOTAL GOLD SALON				400,219	17.9%	453,819	16.8%	854,038	823,315	3.7%
TOTAL GOLD SALON EXCLUDING CENTRAL PHARMACY ACCOUNT				366,659	9.0%	419,919	10.2%	786,578	760,685	3.4%